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January 22, 2013

Mr. Jeff Malin
Senior Business Development Specialist, California Business Investment Services
California Governor's Office of Business and Economic Development
300 South Spring Street, Suite 16701
Los Angeles, CA 90013

RE: Automotive Design/Build

Dear Mr. Malin:

CleanTECH San Diego is pleased to learn that a startup automotive design/build company is interested in the San Diego region as a location for its operations. San Diego is an ideal location for this type of facility.

As background, CleanTECH San Diego is a nonprofit association focused on accelerating the greater San Diego region's transition to a clean energy economy. We have a broad and diverse membership that includes private sector companies like car2go, Pearson Fuels and Marvin K. Brown Auto Center Inc., local governments, nongovernmental agencies and universities and research institutions.

As a leader in the adoption of electric and alternative vehicle use, San Diego currently has over 2000 electric vehicles (EV) on the road, 200 public charging stations and 500 residential charging stations installed. In early 2012, the city launched an all-electric car sharing service through car2go, a Daimler subsidiary. Since its launch, the program boasts more than 12,500 members and more than 200,000 trips in EVs. This is North America's first all-electric car sharing program.

Additionally, the California Energy Commission awarded UC San Diego a grant to allow charging manufacturers RWE and ABB to build the world's largest and most diverse campus EV infrastructure. The grant provides for 26 Level Two chargers and three DC fast chargers and will further complement both the car2go and private electric vehicle footprint and uptake.

Finally, CleanTECH San Diego and Bank of America commissioned the San Diego Association of Governments (SANDAG) to do an economic impact study of the region's leading cleantech sectors. The report found the clean transportation sector to have a direct economic impact of \$311M and indirect economic impact of \$90M on our region's economy. The 29 clean transportation companies that call the San Diego region home generate over 1500 direct and indirect jobs.

We are eager to explore more about this opportunity and truly believe that our community will provide this prospective company with the ideal location and support it needs to grow and expand its operations.

Please let me know if I can provide additional information.

Sincerely,