



February 9, 2017

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cleantechsandiego.org

California Clean Energy Fund
CalSEED Grant Manager
5 Third Street, Suite 900
San Francisco, CA 94103

RE: Support for Correlate's CalSEED Grant Application

Dear Grant Manager:

On behalf of Cleantech San Diego, please accept this letter as one of support for the application submitted by Correlate for a CalSEED grant.

Cleantech San Diego has been supporting Correlate's efforts since their early beginnings, and we are pleased to confirm that Correlate is now one of the first startup companies to be accepted into the San Diego Regional Energy Innovation Cluster program. Correlate's vision and technology platform aims to accelerate the adoption and deployment of renewables and energy efficiency to a vastly underserved market, while accelerating the cleantech ecosystem throughout the state and in our local region.

Cleantech San Diego is a nonprofit business organization that positions the greater San Diego region as a global leader in the cleantech economy. We support the cleantech industry by fostering collaborations across the private-public-academic landscape, leading advocacy efforts to promote cleantech priorities, and encouraging investment in the San Diego region.

Correlate has developed an energy artificial intelligence platform to deliver energy upgrades as a service for middle market commercial, a customer demographic that has been very difficult for the IOU's to reach, and has the potential to benefit businesses across diverse and disadvantaged communities.

The CalSEED grant would enable Correlate to refine their software platform and adapt it to be more scalable for their next wave of field validation trials. We believe this fits well within the prime target for intended CalSEED grants and therefore we strongly support their application.

Thank you for your consideration. If you have any questions about our support, please don't hesitate to contact me.

Sincerely,

A handwritten signature in black ink, appearing to read "Jason Anderson".

Jason Anderson
President and CEO
Cleantech San Diego