



October 23, 2017

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MISSION:

To accelerate
clean technology
innovation and
adoption of sustainable
business practices
for the benefit of
the economy and
the environment

Ms. Janna Franks
Commission Agreement Officer
California Energy Commission
1516 Ninth Street, MS-18
Sacramento, CA 95814

Subject: Letter of Support for the Electric Power Research Institute, Inc. (EPRI) in Response to the California Energy Commission (CEC) Grant Funding Opportunity GFO-17-301: Group 2 - Increasing Adoption of Emerging Clean Energy Technologies through Procurement

Dear Ms. Franks:

On behalf of Cleantech San Diego please accept this letter of support for EPRI's proposal in response to the subject CEC Grant Funding Opportunity GFO-17-301: Group 2 – Increasing Adoption of Emerging Clean Energy Technologies through Procurement. Cleantech San Diego supports the goals of this proposal to develop a lab evaluation program to address a large spectrum of technologies that have the potential for field demonstrations.

Cleantech San Diego is a member-based trade organization that positions the greater San Diego region as a global leader in the cleantech economy. Our members include more than 115 local businesses, universities, governments, and nonprofits committed to advancing sustainable solutions for the benefit of the economy and the environment.

Last year, Cleantech San Diego was selected by the California Energy Commission (CEC) to be part of their Energy Innovation Ecosystem and to create the San Diego Regional Energy Innovation Network (SDREIN). SDREIN is working with entrepreneurs to accelerate the commercialization of emerging energy technologies that address gaps in the state's long-term strategic energy goals, while also delivering benefits to California ratepayers. EPRI's proposal partner, UC San Diego, is strongly involved in our program and serves in multiple roles of mentorship and in developing rigorous testing procedures for each of the early stage technologies in the program.

Cleantech San Diego supports the overall project goals to create a robust testing program supporting procurement of emerging advanced electric technologies by large customers. We believe that successful output from this program will achieve the following:

- 1) Clearly define logical market segments for emerging end-use and clean technologies
- 2) Identify, catalogue, and review existing testing protocols and standards and consolidate recommendations for gap-closing solutions
- 3) Neutrally represent "voice of the customer" objectives for an alliance of large utility customers

Cleantech San Diego believes the State of California and the public will derive significant direct and indirect benefits from this project, and we look forward to participating with the EPRI Team in this important effort.

Sincerely,

A handwritten signature in black ink, appearing to read "Jason Anderson". The signature is fluid and cursive, written over a white background.

Jason Anderson
President and CEO
Cleantech San Diego